

**HARTLAND CONSOLIDATED SCHOOLS
REGULAR MEETING – BOARD OF EDUCATION
November 13, 2017**

AGENDA

- I. Call to order, 6:30 p.m., Board Room, Educational Support Service Center
 - A. Pledge of Allegiance
 - B. Approval of agenda/items for discussion
 - C. Approval of minutes – October 23, 2017 regular meeting
 - D. Superintendent’s Report
 - Happenings at Community Education
 - E. Call to the public
 - F. Board reports & requests

- II. Action Items
 - A. Payment of Invoices
 - B. Resolution – Summer Tax Collection
 - C. Resolution – 2017/2018 Board Goals
 - D. Bus Purchase

- III. Discussion Items
 - A. New & Revised Policy Review

- IV. Information Items
 - A. Future meetings: December 18, 2017, regular, 6:30 p.m. Board Room, Educational Support Center; January 22, 2018, regular, 6:30 p.m. Board Room, Educational Support Center
 - B. Information Items

- V. Adjournment

This meeting is a meeting of the Board of Education in public for the purpose of conducting the business of Hartland Consolidated Schools and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated in Agenda Item I.E.

DETAILED AGENDA

- I. CALL TO ORDER
- I.A. PLEDGE OF ALLEGIANCE
- I.B. APPROVAL OF AGENDA/ITEMS FOR DISCUSSION
(Recommended action): That the agenda for the November 13, 2017 regular meeting be approved, that policy be set aside allowing Item II.C. Bus Purchase to be treated as an Action Item, and that public participation be allowed on all items. Motion by _____, supported by _____. _____
- I.C. APPROVAL OF MINUTES – OCTOBER 23, 2017 REGULAR MEETING (SEE ATTACHED)
(Recommended action): That the minutes of the October 23, 2017 regular meeting be approved. Motion by _____, supported by _____. _____
- I.D. SUPERINTENDENT’S REPORT
 - Happenings at Community Education
- I.E. CALL TO THE PUBLIC
- I.F. BOARD REPORTS & REQUESTS
- II.A. PAYMENT OF INVOICES (SEE ATTACHED)
(Recommended action): That the Board of Education, upon the recommendation of the Assistant Superintendent for Business & Operations, approves the financial report as of October 31, 2017, and the payment of invoices totaling \$2,066,300.28 and payroll obligations totaling \$3,164,468.13. Motion by _____, supported by _____. _____
- II.B. RESOLUTION – SUMMER TAX COLLECTION – SEE ATTACHED
(Recommended action): That the Board of Education, pursuant to the Revised School Code, hereby imposes a summer tax levy for July 1, 2018, as presented. Motion by _____, supported by _____. _____
- II.C. BUS PURCHASE – SEE ATTACHED
(Recommended action): That the Board of Education, upon the recommendation of the Assistant Superintendent for Business & Operations and the Director of Operations, authorizes the purchase of three buses through the MSBO/MAPT Bus Purchasing Program for a total of \$282,636.00 as presented. Motion by _____, supported by _____. _____
- III.A. NEW & REVISED POLICIES REVIEW (SEE ATTACHED)
For discussion
- IV.A. FUTURE MEETINGS
December 18, 2017, regular, 6:30 p.m. Board Room, Educational Support Center; January 22, 2018, regular, 6:30 p.m. Board Room, Educational Support Center
- IV.B. INFORMATION ITEMS
- V. ADJOURNMENT

Hartland Consolidated Schools
Regular meeting - Board of Education
October 23, 2017

Members present: T. Dumond, C. Aberasturi, C. Costa, M. Hemeyer, C. Kenrick
Members absent: B. Gatewood, K. Kasysca
Admin. Present: S. Bacon, S. VanEpps, C. Hughes, A. Howerton, M. Otis, L. Pumford, A. Lashbrook, D. Minsker, M. Cheney, D. Hottum, M. Day, M. Marino, K. Gregory, S. Pearson, B. Cain
Guests: J. Dolowy, D. Boss, R. Bois, A. Kartsounes, K. Evans, P. Iden, A. Szabo, M. Wentzel, R. Bulszewicz, K. Wabel, M. Frasier, L. Moore, L. Denton, M. Cannaert, J. Tocalis, S. Russano, S. Arnold, D. Baker, L. Villar, J. Eaton, T. Kulsavage, K. Malachino, J. Meier. S. Dana, T. Nageette, S. Gordinear, P. Single, K. Carmichael, A. Kosla, M. Samala, M. Young, S. Wissner, K. Quinn, K. Jagusch, P. McRae, D. Bishop, M. Paulson

President Dumond called the meeting to order at 6:30 p.m. in the Board Room of the Hartland Educational Support Service Center. The Pledge of Allegiance was recited.

Motion by Kenrick, supported by Aberasturi that the agenda for the October 23, 2017 regular meeting be approved, and that public participation be allowed on all items. Motion carried 5-0. 10/23/17 AGENDA APPROVED

Motion by Hemeyer, supported by Kenrick that the minutes of the September 18, 2017 regular meeting and closed session be approved. Motion carried 5-0. 9/18/17 MINUTES APPROVED

Superintendent Hughes noted the EAGLES banner now displayed in the Boardroom. This was conceived by Social Emotional Coach Scott Storey and is now in all of the buildings to help promote positive interactions among students. Mr. Hughes thanked President Dumond, Mr. Aberasturi and several members of his administration for attending the Partners in Progress “open house” last week. He then introduced Jeff Dolowy and David Boss from Plante & Moran who presented the 2016/2017 audit report. Mr. Dolowy noted that the district received a clean, “unqualified” opinion on both the federal programs and financial statement audits, which is the highest level of assurance given. Mr. Boss presented a summary of the district’s 2016/2017 Financial Statement, noting that Hartland saw an increase of \$1.1 million in its fund balance for the previous year, bringing it back in line with state averages at 8.3%. He also noted that Hartland is faring better than most districts across the state primarily due to our ability to keep our enrollment numbers consistent. Mr. Dolowy noted that it was another smooth audit with Mr. Bacon, Ms. Bois and the business office staff providing everything that was asked for in a timely fashion. There were no adjustments required or issues concerning internal controls. Mr. Bacon thanked Rachel Bois for her hard work. SUPT. REPORT:
2016/17 AUDIT REPORT

Mr. Hughes then introduced Principal Lawrence Pumford, Creekside Elementary School, who updated the Board on happenings at Creekside Elementary. Principal Pumford focused on how Creekside Elementary was implementing the recently enacted Public Act 306 – K-3 Reading Act. He introduced teachers Lauren Denton, Michelle Wentzel, and Melissa Frazier, all trained Reading Recovery teachers, who described the various strategies they are using to help struggling readers and promote reading across the building. Mr. Pumford noted that reading was the cornerstone for all future learning across all subject areas; consequently it was the most important thing schools can teach. HAPPENINGS @ CREEKSIDE ELEM.

<p>Mr. Hughes then introduced Asst. Superintendent of Curriculum and Instruction David Minsker to present the 2016/17 Common and State Assessment Summary. Mr. Minsker presented the assessment data and scores for all testing done in 2016/17 grades 3 – 12, noting increases in over 75% with all scores being well above state averages, and for the first time, above county averages in most areas. Mr. Minsker noted this was due in large part to the curriculum put in place by his predecessor Mr. Hughes, but noted that principals and teachers drive assessments.</p>	ASSESSMENT DATA
<p>During Call to the Public, HEA President Kim Evans asked the Board to work with administration to help drive the district’s inclusion in the MESSA Insurance Consortium.</p>	CALL TO PUBLIC
<p>Mr. Costa noted that he had received very positive feedback from a new Hartland Schools’ family regarding their son’s first experiences at Hartland High School. Mr. Dumond praised the Partners in Progress initiative, noting the importance of collaborative community involvement. He also praised Supervisor Bill Fountain on his recent “State of Hartland” address, noting all of the positive progress in the community. Ms. Kenrick thanked Mr. Bacon and Ms. Bois on another successful audit, and reminded the Board and public of the upcoming Hartland High School Drama Club production of “Sherlock Holmes” November 10-12.</p>	BOARD REPORTS
<p>Motion by Kenrick, supported by Costa that the Board of Education, upon the recommendation of the Assistant Superintendent for Business & Operations, approves the financial report as of September 30, 2017, and the payment of invoices totaling \$1,163,787.15 and payroll obligations totaling \$2,495,531.99. Motion carried 5-0.</p>	PAYMENT OF INVOICES
<p>The Board began its discussion on the 2017/18 Board Goals. Mr. Hughes introduced the proposed goals:</p> <p>Finance: To remain financially solvent Toward that end the district is looking to build and maintain a fund balance of 5+%. Mr. Hughes noted that 5% is the new “o” since the state now requires all districts to maintain a 5% fund balance. He noted the various strategies the district has and will continue to employ to maintain the 5+% fund balance.</p> <p>Building & Sites: Maintain and improve our capital assets including analyzing the need for additional classroom space annually. The district will use the preventative maintenance program as well as contracting for annual roof and paving assessments. They will also conduct yearly classroom space analysis to assure appropriate use of portables in the district.</p> <p>District Culture: Promote a positive educational experience that involves all stakeholders and encompasses the district’s guiding principles. The district will continue the work already implemented in this area.</p> <p>Public Relations: Market and promote HCS as a premier school district of choice Mr. Hughes noted this ties directly with Schools of Choice and the Partners in Progress initiative and we will continue our work in those areas. He also noted that Scott VanEpps is working on a new video for the web site.</p> <p>Student Achievement: To ensure programming promotes continuous growth and improvement for the highest level of student achievement. Mr. Hughes indicated that we will continue to do what we have been doing, noting Mr. Minsker’s earlier presentation as evidence that it is working.</p> <p>President Dumond noted that the district is on a good path with strong goals and direction. Ms. Kenrick concurred. These goals will come before the Board for action at the November 13, 2017 meeting.</p>	2017/18 BOARD GOALS DISCUSSION

President Dumond noted that the next meeting is scheduled for November 13, 2017 and then December 18, which will be last meeting for this calendar year. FUTURE MEETINGS

The meeting was adjourned at 7:55 p.m.

ADJOURNMENT

Respectfully submitted,



Michelle Hemeyer
Secretary



Paula Waters
Recording Secretary

**HARTLAND CONSOLIDATED SCHOOLS
BOARD MEETING ON NOVEMBER 13, 2017
EXPENDITURES FOR THE MONTH OF OCTOBER 2017**

Check registers and ACH payments:

Date	Description	General Fund	Athletics	Cafeteria	Capital Proj	Debt	Activity	TOTAL
10/02/2017	A/P Check Run	\$ 7,762.26	\$ 1,687.13	\$ 4,490.85		\$ 4,820.00	\$ 466.72	\$ 19,226.96
10/04/2017	A/P Check Run	\$ 501,920.52	\$ 9,477.97				\$ 34,872.91	\$ 546,271.40
10/06/2017	A/P Check Run	\$ 172,075.63	\$ 2,528.42	\$ 10,670.15			\$ 5,537.80	\$ 190,812.00
10/06/2017	A/P Check Run	\$ 4,185.00		\$ 7,951.47			\$ 1,101.00	\$ 13,237.47
10/06/2017	A/P Check Run						\$ 5,062.50	\$ 5,062.50
10/10/2017	A/P Check Run	\$ 62,647.19	\$ 1,700.00	\$ 424.78			\$ 3,270.26	\$ 68,042.23
10/10/2017	A/P Check Run	\$ 23,293.79	\$ 400.00	\$ 18,363.69			\$ 1,714.75	\$ 43,772.23
10/13/2017	A/P Check Run	\$ 77,485.50	\$ 2,719.71	\$ 10,944.26			\$ 9,106.39	\$ 100,255.86
10/13/2017	A/P Check Run		\$ 633.23				\$ 7,880.47	\$ 8,513.70
10/18/2017	A/P Check Run	\$ 434,377.41	\$ 1,889.75	\$ 8,679.59		\$ 192.76	\$ 7,127.03	\$ 452,266.54
10/20/2017	A/P Check Run	\$ 41,008.61	\$ 2,526.19	\$ 11,287.18			\$ 6,307.71	\$ 61,129.69
10/24/2017	A/P Check Run	\$ 305,802.61	\$ 5,579.95	\$ 5,870.87			\$ 21,551.88	\$ 338,805.31
10/25/2017	A/P Check Run	\$ 1,407.86		\$ 10,091.49			\$ 782.50	\$ 12,281.85
10/26/2017	A/P Check Run			\$ 3,989.98				\$ 3,989.98
10/31/2017	Prepaid Checks						\$ 2,335.00	\$ 2,335.00
10/31/2017	Void Checks	\$ (1,193.84)	\$ (920.00)					\$ (2,113.84)
10/10/2017	Merchant Fees (Comm Ed)	\$ 11,575.17						\$ 11,575.17
10/05/2017	PCMI - ACH	\$ 55,566.97						\$ 55,566.97
10/19/2017	PCMI - ACH	\$ 22,225.40						\$ 22,225.40
10/06/2014	EDUSTAFF - ACH	\$ 41,185.64						\$ 41,185.64
10/20/2017	EDUSTAFF - ACH	\$ 41,981.95						\$ 41,981.95
10/05/2017	GoPay (Soccer Officials)	\$ 2.50						\$ 2.50
10/10/2017	GoPay (Soccer Officials)	\$ 1,325.25						\$ 1,325.25
10/23/2017	GoPay (Soccer Officials)	\$ 1,360.25						\$ 1,360.25
10/24/2017	PNC VISA - ACH	\$ 27,188.27						\$ 27,188.27
TOTAL		\$ 1,833,183.94	\$ 28,222.35	\$ 92,764.31	\$ -	\$ 5,012.76	\$ 107,116.92	\$ 2,066,300.28

Payroll and Benefit expenses:

Date	Description	Net Pay	Federal Taxes	State Taxes	Retirement	Other	Health Equity	TOTAL
10/6/2017	10/6/2017 PAYDATE	\$ 690,510.25	\$ 266,000.37	\$ 36,677.18	\$ 341,823.86		\$ (19,035.61)	\$ 1,315,976.05
10/20/2017	10/20/2017 PAYDATE	\$ 620,439.99	\$ 233,087.62	\$ 32,388.63	\$ 326,820.95	\$ 73.44	\$ (19,085.61)	\$ 1,193,725.02
10/20/2017	OCTOBER UAAL/ORS				\$ 615,568.31			\$ 615,568.31
	OCT HEALTH EQUITY CLAIMS						\$ 39,198.75	\$ 39,198.75
TOTAL		\$ 1,310,950.24	\$ 499,087.99	\$ 69,065.81	\$1,284,213.12	\$ 73.44	\$ 1,077.53	\$ 3,164,468.13

Hartland Consolidated Schools, Livingston County, Michigan (the "District")

A regular meeting of the Board of Education (the "Board") of the District was held in the Boardroom, Educational Support Service Center, in the District, on the 13th day of November, 2017, at 6:30 in the evening.

The meeting was called to order by Thom Dumond, President.

Present: Members

Absent: Members

The following preamble and resolution were offered by Member _____ and supported by Member _____:

WHEREAS, this Board previously adopted a resolution to impose a summer tax levy to collect all of annual school property taxes, including debt service, upon property located within the school district and continuing from year to year until specifically revoked by the Board.

NOW, THEREFORE, BE IT RESOLVED THAT:

1. This Board, pursuant to 1976 PA 451, as amended (the "Revised School Code"), hereby invokes for 2017 its previously adopted ongoing resolution imposing a summer tax levy of all of annual school property taxes, including debt service, upon property located within the District and continuing from year to year until specifically revoked by this Board and requests each city and/or township in which this District is located to collect those summer taxes.

2. The Superintendent or designee is authorized and directed to forward to the governing body of each city and/or township in which this District is located a copy of this Board's resolution imposing a summer property tax levy on an ongoing basis and a copy of this resolution requesting that each such city and/or township agree to collect the summer tax levy for 2018 in the amount as specified in this resolution. Such forwarding of the resolutions and the request to collect the summer tax levy shall be performed so that they are received by the appropriate governing bodies before January 1, 2018.

3. Pursuant to and in accordance with Section 1613(1) of the Revised School Code, the Superintendent or designee is authorized and directed to negotiate on behalf of this District with the governing body of each city and/or township in which the District is located for the reasonable expenses for collection of the District's summer tax levy that the city and/or township may bill under MCLA 380.1611 or MCLA 380.1612. The Superintendent or designee is also authorized to enter into agreements for the collection of such taxes so long as the cost per parcel does not exceed \$3.50 per parcel.

4. All resolutions and parts of resolutions insofar as they conflict with the provisions of this resolution be and the same are hereby rescinded.

Ayes: Members

Nays: Members

Motion declared adopted.

Secretary, Board of Education

The undersigned, duly qualified and acting Secretary of the Board of Education of Hartland Consolidated Schools, Livingston County, Michigan, hereby certifies that the foregoing constitutes a true and complete copy of a resolution adopted by said Board of Education at a regular meeting held on November 13, 2017, the original of which is part of the Board's minutes. The undersigned further certifies that notice of the meeting was given to the public pursuant to the provisions of the "Open Meetings Act" (Act 267, PA 1976, as amended).

Secretary, Board of Education

PJB/kmh



Operations Department

Matt Marino, Director of Operations
9525 Highland Rd
Howell, MI 48843
Phone: 810-626-2185
Email: mattmarino@hartlandschools.us

Date: November 5, 2017
To: Scott Bacon
From: Matt Marino 
Subject: Bus Replacement

This year I am looking to continue the district's past practice of scheduling replacement of the district's bus fleet. We will be retiring two vehicles and asking to add three new buses to our fleet. Our goal has been to schedule the removal of these vehicles from service at 9 -10 years old as yearly maintenance costs increase past that point and we can still get good value on the market to potential buyers.

I am requesting that we purchase three buses through the Michigan Bus Purchasing program bid system as outlined below and on the attached quote. Capital City is bidding International CE Series, 77 passenger buses, which allows us to stay consistent with our current fleet brand. This practice also allows us to be efficient with parts and repairs.

I am asking for the replacement at this time because the company needs time to build the buses. We will receive the buses at the end of the 17-18 school year and they will be added to our fleet over the summer for the 18-19 school year.

In the 17-18 budget we outlined the replacement of three busses. For next year we will continue to keep up with the replacement of buses and spacing out ongoing replacements.

Also this spring in keeping with scheduling the replacement of vehicles I will be asking for the replacement of two more of the maintenance vehicles which are included in this year's budget.

Capital City
International CE Series
 $\$94,212.00 \times 3 = \$282,636.00$

Hartland Consolidated Schools

Bus Replacement Schedule

School Year	16/17		17/18		18/19		19/20		20/21		21/22		22/23		23/24		24/25		25/26	
Buses	#	YR	#	YR	#	YR	#	YR	#	YR	#	YR	#	YR	#	YR	#	YR	#	YR
	10	10	10	10*	8	10*	1	10*	1	10*	1	10*								
	10	11	10	11	10	11	10	11												
	8	12	8	12	8	12	8	12	8	12										
	6	13	6	13	6	13	6	13	6	13	6	13								
	6	14	6	14	6	14	6	14	6	14	6	14	6	14						
	9	15	9	15	9	15	9	15	9	15	9	15	9	15	9	15				
	9	16	9	16	9	16	9	16	9	16	9	16	9	16	9	16	9	16		
	9	17	0	17	0	17*	0	17*	0	17*	0	17*	0	17*	0	17*	0	17*	0	17*
			3	18	3	18	3	18	3	18	3	18	3	18	3	18	3	18	3	18
							7	19	7	19	7	19	7	19	7	19	7	19	7	19
									10	20	10	20	10	20	10	20	10	20	10	20
											9	21	9	21	9	21	9	21	9	21
													7	22	7	22	7	22	7	22
															6	23	6	23	6	23
																	9	24	9	24
																			9	25
Student Count																				
Total Fleet	58		58		59		59		59		60		60		60		60		60	
Daily Routes	43		43		44	Possible														
Athletics & Trips	7		7		7															
Service Spares	7		7		7															
Lift Spares	1		1		1															
Sell					2		7		10		8		6		6		9		9	
Buy					3		7		10		9		7*		6		9		9	

Added to service at the beginning of that year

Goal: Replace buses every 9-10 years.

*Handicapped

Michigan Bus Purchasing

Price Comparison Report - Spec #9762

Oct 09, 2017 8:13 AM

Buying Organization: Capital City

Notes: GDB HCS 77

Product Category: Conventional (2017-18 Phase I)

Product: 77 Passenger

Quantity: 3

	Option	Buyer	Capital City	Hoekstra	Holland
Product Base Price			\$83,195.00	\$82,663.00	\$81,330.00
Chassis Options					
Air Dryer					
Bendix AD-IP dryer w/spin-on filter	C101		\$35.00	\$94.00	(\$184.00)
Alternator					
240-amp, Leece-Neville	C123		\$165.00	\$132.00	S/E
Axle, Rear: minimum load					
21,000 lbs.	C152		S/E	S/E	N/A
Batteries					
3 12-volt, 950-CCA each	C163		\$266.00	S/E	S/E
Brake Dust Shield					
Brake dust shield on all wheels	C170		S/E	S/E	S/E
Engine					
Cummins ISB 250 hp w/PTS2500 trans	C203		\$574.00	\$1,179.00	\$2,121.00
Fan Drive					
Electromagnetic On/Off Type	C195		N/C	\$276.00	S/E
Fuel Tank					
Increase to 100-gallon diesel tank	C251		\$366.00	\$352.00	\$271.00
Full Instrumentation Package (Engine)					
Low Coolant indicator with audible alarm	C260		S/E	S/E	S/E
Idle Management Control					
Programmable	C280		S/E	S/E	N/C
Paint, Wheels					

Wheels finish coated black inside and out	C300	(\$52.00)	S/E	N/C
Switches, Ignition				
Keyed alike	C350	N/C	N/C	\$7.00
Tires				
11R22.5 steer fr; mud/snow rear, Goodyear	C373	(\$158.00)	N/A	N/A
Warranty, Towing				
5 years/100,000 miles	C470	\$560.00	\$800.00	\$650.00
Wheels				
Iron hub	C480	S/E	S/E	S/E
Body Options				
Antenna				
Flexible rubber radio antenna	B170	\$50.00	N/A	S/E
Back Up Alarm and Sticker				
Delete base spec	B180	(\$57.00)	(\$45.00)	(\$86.00)
Color, Interior				
Walls white	B234	S/E	N/A	S/E
Door, Entrance, Dryer				
Ambient air dryer for air door	B270	N/C	N/A	N/A
Exit, Emergency Window				
Increase from 2 to 4	B290	S/E	S/E	\$150.00
Exit, Evacuation Step				
Step & handle at rear door	B310	\$83.00	\$75.00	\$35.00
Fenderettes				
Rubber fenderettes	B351	\$68.00	\$74.00	\$97.00
Floor Covering				
1 piece, gray	B373	\$528.00	N/A	\$510.00
Fuel Filler Door				
Latching	B392	S/E	S/E	S/E
Heater, Auxiliary				
Webasto D5LC, 45,000 BTU, quartz timer	B411	\$2,500.00	\$2,392.00	\$1,948.00
Heater, Mid-body Rear				
80,000 BTU	B431	\$317.00	\$232.00	\$339.00
Light, Exterior				
Light check system	B460	S/E	S/E	S/E

Light, Landing						
Delete landing light	B470	(\$18.00)	(\$9.00)	(\$16.00)		
Lights, Overhead Warning						
LED strobe lights	B482	\$524.00	\$766.00	\$555.00		
Lights, LED						
Sound Off brand for LED package	B500	S/E	N/A	S/E		
Mirror, Timer						
Timer for heated mirror	B525	\$56.00	S/E	\$112.00		
Mirrors, Crossview						
Mirror Lite High Definition, heated	B531	\$75.00	N/A	N/A		
Mirrors, Crossview, Arms						
Stainless steel arms	B555	\$30.00	\$62.00	\$29.00		
Mirrors, Rearview, Arms						
Stainless steel arms	B590	\$60.00	\$55.00	\$24.00		
Noise Reduction System						
Perforated ceiling, full bus	B595	S/E	S/E	\$542.00		
Paint, Roof						
White, polyurethane	B605	\$340.00	\$355.00	\$182.00		
Power Source						
12-volt power source in driver's area	B615	N/C	\$31.00	S/E		
Radio & Public Address System						
AM/FM radio, CD, clock, PA system inside	B625	\$279.00	\$325.00	\$424.00		
Rust Proofing						
All interior doors	B645	S/E	S/E	S/E		
Rust Proofing, Stepwell						
Anti-corrosion spray coating, inside & outside	B647	S/E	\$244.00	\$348.00		
Seat, Driver's Belt						
Driver's belt, blaze orange	B676	S/E	\$44.00	N/C		
Seats, Fire Block						
Delete fire block	B703	(\$760.00)	(\$551.00)	(\$632.00)		
Seats, Passenger, Replaceable Back						
For child restraint/3-point belts, 39" (per seat) (Qty: 26)	B707	S/E	N/A	\$11,934.00		
Seats, Passenger: Color						

Blue/light blue	B712	N/C	N/C	N/C
Severe Service Package				
Must meet Colorado Racking Test	B740	\$210.00	S/E	S/E
Step Tread				
Pebble tread w/non-metal backing	B752	S/E	\$276.00	\$221.00
Stepwell				
Stainless steel	B755	\$694.00	N/A	\$425.00
Stop Arm Signals				
Electric, LED lights, front only	B762	(\$555.00)	(\$370.00)	(\$308.00)
Storage Pouch				
Mounted on barrier behind driver	B782	\$50.00	\$21.00	\$12.00
Window, Frost-free, Driver				
Add frost-free driver's window	B860	\$93.00	\$47.00	\$81.00
Window, Frost-free, Upper Entrance				
Add frost-free upper entrance door window	B861	\$92.00	\$287.00	\$64.00
Window, Rear				
Laminated, 28% tinted	B871	N/C	N/A	\$60.00
Windows				
Laminated, 28% tinted	B876	N/C	N/A	\$443.00
Configured Price		\$89,610.00	\$89,807.00	\$101,688.00

Dealer Options

Commsource 2 Way Radio	\$720.00		
Commsource 2 Way Radio		\$720.00	
Commsource 2 Way Radio			\$720.00
Seon TH6 Camera System with Back Up Camera			\$3,882.00
Seon TH6 Camera System with Back Up Camera	\$3,882.00		
Seon TH6 Camera System with Back Up Camera		\$3,882.00	
Unit Price	\$94,212.00	\$94,409.00	\$106,290.00
Total Price	\$282,636.00	\$283,227.00	\$318,870.00
Grand Total	\$282,636.00	\$283,227.00	\$318,870.00